

# Overview

## **FIRST EXPLORATION AND PETROLEUM DEVELOPMENT COMPANY LIMITED**

**Operator of the NNPC/FIRST E&P Joint Venture**

## **TENDER OPPORTUNITY PROVISION OF CHEMICAL DELIVERY SERVICES FOR NNPC/FIRST E&P JV OPERATIONS**

**(NipeX Tender No: 1000004052)**

### **(1) INTRODUCTION**

FIRST Exploration and Petroleum Development Company Limited, on behalf of NNPC/FIRST E&P Joint Venture, intends to purchase chemicals from Q4 2019 for a firm period of two (2) years plus one (1) year optional extension.

FIRST E&P therefore uses this medium to inform suitable and reputable Companies having requisite experience and resources for the execution of a project of this magnitude to register or update their registration with NipeX for consideration in the subject opportunity

### **(2.0) SCOPE OF WORK/SERVICE REQUIREMENT**

Interested bidders must be able to deliver Chemicals and its associated services as follows:

#### **Chemical Delivery Services**

(a) Procurement, Supply and Delivery of Chemicals: Provision of topside process chemicals; Demulsifier, Antifoams/Defoamer (oil), Water Clarifier, Scale Inhibitor (water), Oil soluble corrosion Inhibitor, Gas soluble corrosion Inhibitor and Wax Inhibitor/Pour Point Depressant and non-oxidizing organic biocides (glutaraldehyde glut) and Tetrakis (hydroxymethyl) phosphonium Sulphate (THPS)

(b) Provision of the chemicals in 1 cubic meter (1m<sup>3</sup>) Intermediate Bulk Container (IBC)

(c) To provide commodity chemicals – Tri-ethylene Glycol (TEG) and Methanol in 200 litres drums

#### **Technical Support**

(a) Technical Services which includes providing chemical specialists for troubleshooting, failure analysis, debottlenecking relating to chemical treatment performance

(b) Providing support for surveillance program planning, special tasks such as cleaning, material recommendation and compatibility issues.

#### **Operational Procedures**

Supplier shall have documented and auditable operational procedures, necessary to manage and co-ordinate the supply of all Chemicals that includes

- (a) Coordinate and move chemicals from supplier's warehouse to FIRST E&P nominated base in either Onne Port Harcourt, Rivers State or Yenegoa, Bayelsa State.
- (b) (DDP to FIRST E&P Onne, Port Harcourt, Rivers State or Yenegoa, Bayelsa State.
- (c) Ensure that all necessary documentation is available with each shipment, including material safety data sheet (MSDS) and QA/QC test certificates
- (d) Ensure that all chemical IBC tanks and drums are properly and clearly labeled with the chemical name, type and gross weight for ease of identification

**Supplier Warehouse:**

Supplier is expected to have a large warehouse capable of holding 90 days stock of chemicals. The warehouse should be covered to avoid direct sunlight on the chemicals. Safety signs, data sheets of the chemicals as well as the adequate safety shower and eyewash stations are expected to be located in the supplier's warehouse.

**(3.0) MANDATORY REQUIREMENTS**

- (a) To be eligible for this tender exercise, interested contractors are required to be pre-qualified in the 2.07.08- Production/Process/Drilling Chemicals (Product/Services) in NipeX Joint Qualification System (NJQS) database. All successfully pre-qualified Suppliers in this category will receive Invitation to Technical Tender (ITT).
- (b) To determine if you are pre-qualified and view the product/service category you are listed for: Open <http://vendors.nipexjqs.com> and access NJQS with your log in details. Click on Products/Services Status tab to view your status and product codes.
- (c) If you are not listed in a product/service category you are registered with DPR to do business, contact NipeX office at 8, Bayo Kuku Road, Ikoyi, Lagos with your DPR certificate as evidence for verification and necessary update.
- (d) To initiate the JQS pre-qualification process, access [www.nipex-ng.com](http://www.nipex-ng.com), click on services tab followed by NJQS registration.
- (e) To be eligible, all tenders must comply with the Nigerian Content requirements in the NipeX system

**(4.0) NIGERIAN CONTENT**

Bidders are invited to express complete understanding and willingness to develop in-country capability and capacity for related work packages in compliance with the Nigerian Oil and Gas Industry Content Development Act (NOGICD, 2010) and Cabotage Act.

Pursuant to the above, bidders' submissions shall be evaluated strictly with the minimum evaluation criteria defined in the NOGICD Act, only bidders' whose submissions are in compliance shall proceed to the next stage of the tender process.

The information/documentation that will be required to be submitted by bidders at the ITT stage among others are as follows:

- (1) Nigerian Content Plan that addresses utilization of Nigerian Labour, Services, Materials and Equipment for this service in order to achieve the minimum targets as set out in line with the requirements of the NOGICD ACT.
- (2) Provision of evidence that 50% of the equipment deployed is owned by the Nigerian subsidiary if applying entity is a multinational (Clause 41 (2) of the NOGICD Act). If not the case provision of concrete plan to comply in the next 3 years.
- (3) Description of committed infrastructure (asset, equipment, technical office, and administrative space, storage, workshop, assembly area, and maintenance, testing, laboratory, etc) and evidence of production chemical facilities in Nigeria to support this contract
- (4) Provision of evidence of application for NIGERIAN CONTENT EQUIPMENT CERTIFICATE (NCEC) or certificate issued by Nigerian Content Development and Monitoring Board (in respect of any components, spares, equipment, systems and packages to be used on the project
- (5) Provision of detailed description of all work bidders will accomplish using Nigerian Resources (Labour, Material & Services)
- (6) Provision of details of key Management positions that are Nigerian Nationals and the percentage of the Company total workforce (direct and in-direct employees) that are Nigerians.
- (7) Detail past experience/present commitment to staff training and development of its Nigerian personnel. Furnish details of specific training plans that will be provided for Nigerians specific to this scope of work'
- (8) Demonstration that entity is a Nigerian company as defined in Clause 3(2) of the Act which gives Exclusive consideration to Nigerian Indigenous service companies which demonstrate ownership of equipment, Nigerian personnel and capacity to execute such work to bid on land and swamp area of the Nigerian oil and gas industry
- (9) A Nigerian Registered Company as the contracting entity and lead contractor in executing scope of work can form genuine alliance or joint venture partnership with foreign company showing details of scope and responsibilities of parties for this work.
- (10) Evidence of joint venture binding agreement duly signed by the CEO of both companies which must be governed by the laws of the Federal Republic of Nigeria including evidence or plans of physical operational presence and set-up in Nigeria
- (11) Provision of company ownership details, shareholding structure and copies of CAC forms CO2 and CO7, including company memorandum & article of association.

(12) Innovative proposals that would enhance the Nigerian Content for the project and other associated activities in country.

(13) Provide MOA with NCDMB approved research Cluster and demonstrate how to utilize the Cluster during the execution of the project.

**NOTE:** Bidders shall be requested to provide evidences to show their compliance with the above listed requirements at the ITT stage. Failure to meet the Nigerian Content requirements is a “FATAL FLAW.”

**(5.0) CLOSING DATE**

Only tenderers who are pre-qualified with NJQS Product/Category 2.07.08- Production/Process/Drilling Chemicals as at **October 17, 2019** being the advert close date shall be invited to submit Technical Bids.

**(6.0) ADDITIONAL INFORMATION**

This advertisement of “Tender Opportunity” shall not be construed as a commitment on the part of FIRST E&P, nor shall it entitle Applicants to make any claims whatsoever and/or seek any indemnity from FIRST E&P and/or any of its Partners by virtue of such Applicants having responded to this Advert.

Please visit the NipeX portal at [www.nipex-ng.com](http://www.nipex-ng.com) for this advert and other information.

**MANAGEMENT**